building a sustainable future, together

viridiant

2017 ANNUAL REPORT

FRIENDS & SUPPORTERS

2017 was another productive year for Viridiant. We continued to offer EarthCraft, our flagship family of programs that has become the trusted guide for so many builders and developers who value energy efficiency, sustainability, and delivering the best possible product to their clients. We developed and administered new programs tailored toward existing and new-build single family homes such as our Home Energy Assessment and Energy Guarantee. We were privileged to work with friends and partners to elevate and advance the need for well-built, efficient, affordable housing in the Southeast.

We would like to acknowledge our supporters and donors. You are the reason we are thriving. In 2017, your gifts delivered impact. With your support, we helped put 2,236 families into homes that are more affordable, more livable, and more durable. That equals 6.2 gigawatt hours of energy and over \$1 million saved—each year. We worked with 145 builders, developers, and architects delivering high-performance housing; welcomed 5 new single-family builders; trained 70 industry colleagues at our building professional training; and networked with 240 friends at our Sustainable Leadership Awards program and Earth Day 5K.

With over 12 years of experience in efficient construction, Viridiant prides itself on being the expert resource for leading the change in highperformance housing. Since we know change is difficult, we offer subsidized services. Charitable gifts help make up those gaps. We hope you'll join us as we work to transform our region into a vibrant, sustainable community.

With thanks,



KC Bleele

KC Bleile *Executive Director*



Bryan Mangas

Incoming Board Chair

- Ustas

Chris Sterling Outgoing Board Chair

ront cover photo courtesy of Bench Mark Builders.

2018 SUSTAINABLE LEADERSHIP AWARDS

Recognizing people and projects from 2017

Visionary Award Bill Shelton

Virginia Department of Housing and Community Development

Single Family Developer of the Year Ryan Homes Williamsburg, VA

Single Family Builder of the Year Stony Point Design/Build Charlottesville, VA

Single Family New Construction Project of the Year Home on Carriage Hill Lane Fredericksburg, VA J. Hall Homes, Inc.

Single Family Renovation Project of the Year Home on Hanover Avenue NW Roanoke, VA Habitat for Humanity in the Roanoke Valley

EarthCraft Single Family Debut Award Old Dominion Innovations Richmond, VA

Habitat for Humanity Affiliate of the Year Richmond Metropolitan Habitat for Humanity

Multifamily Developer of the Year SCG Development Tysons Corner, VA

Multifamily New Construction Project of the Year Newport News Seniors Newport News, VA Landbridge Development, LLC, and Resource Housing Group, Inc.

Multifamily Renovation Project of the Year Highland Park Senior Apartments Richmond, VA Community Preservation and Development Corporation Top Ten High Performance Homes of the Year

Top High Performance Home of the Year: Home on Waldrop Church Road Louisa, VA Old Dominion Innovations

***2 Home on Carriage Hill Lane** Fredericksburg, VA *J. Hall Homes, Inc.*

***3 Home on Lookout Ridge Lane** Copper Hill, VA *Bench Mark Builders*

#4 Home on Masada Way Blacksburg, VA Green Valley Builders

***5 Home on Grey Oaks Estates Court** Glen Allen, VA *Bain-Waring Builders*

***6 Home on James Place** Harrisonburg, VA Sustainable Solutions of Virginia, Inc.

***7 Home on Bundoran Drive** North Garden, VA *Green Mountain Construction, LLC*

***8/Tie Home on Grey Oaks Estates Run** Glen Allen, VA *Bain-Waring Builders*

Home on Sycamore Ridge Road Fredericksburg, VA J. Hall Homes, Inc.

"9/Tie Home on Stonehurst Estates Terrace Glen Allen, VA *Bain-Waring Builders*

Home on Barclay Drive Fredericksburg, VA *J. Hall Homes, Inc.*

***10 Home on Derbe Lane** Blacksburg, VA *Green Valley Builders*

EDUCATION & OUTREACH

BUILDING SCIENCE LECTURE SERIES

Viridiant seeks to highlight the undeniably positive benefits of energy efficiency and sustainability—one method is the Building Science Lecture Series. During these educational sessions, Viridiant engaged with 225 people around the following topics:

- Innovative Construction Technologies
- Services and Tools to Manage Your Home's Energy
- Three Years of Data: Latest Findings on Virginia's Energy Efficient Housing Stock
- Single Family Site Visit: Grey Oaks
- Zero Energy Housing: Performance and Costs
- Healthy Homes, Healthy Communities

PARTICIPATED IN:

- Virginia Governor's Housing Conference
- RESNET Building Performance Conference
- New River Valley Home Builders Association Home Show
- Historic Richmond Renovation Expo
- Resilient Virginia Conference
- Twenty-First Annual Westford Symposium on Building Science
- Henrico Energy Fair
- Virginia Energy Efficiency Council Annual Meeting
- 2017 Energy & Sustainability Conference
- Affordable Housing & Community
 Development Summit

of today's commercial office space is certified green—up from 5% in 2005. —*CBRE, 2017*

of U.S. construction companies believe it's important to reduce energy consumption to minimize environmental impact.

-Dodge Data & Analytics, 2016

average reduction in cost to build EarthCraft Multifamily projects qualifying for the Low-Income Housing Tax Credit compared to non-green developments.

-Virginia Center for Housing Research

POLICY & RESEARCH

Viridiant supports research and advocacy efforts throughout the region

ENERGY CODE FIELD STUDY

In 2017, the Southeast Energy Efficiency Alliance (SEEA) selected Viridiant to perform residential energy code compliance data collection as part of the U.S. Department of Energy (DOE)-funded Virginia Residential Energy Code Field Study. Viridiant's experience in statewide data collection efforts over the last decade, established relationships, and credibility all positioned the organization

to successfully complete the tasks of this program. With the support of partners SEEA; DOE; Virginia Department of Housing and Community Development; Virginia Department of Mines, Minerals and Energy; Home Builders Association of Virginia; and Virginia Energy Efficiency Council, Viridiant is committed to the goals of the study, notably the collection of accurate data and the aim to provide a data-backed case for utility investment in energy code compliance. Viridiant commends DOE on its efforts to quantify the adoption of code in the field, as well as quantify the opportunity for improvement. The full study is anticipated to be available in 2019.

CONTRIBUTIONS

- Involved in Virginia Center for Housing Research at Virginia Tech and Housing Virginia study—Sustaining Energy Efficiency: Longitudinal Evidence of Virginia's Low-Income Housing Tax Credit Properties
- Hosted Delegate David Yancey (R-Newport News), in coordination with the Virginia Energy Efficiency Council, for a tour of Newport News Seniors, an EarthCraft Multifamily Platinum development, in honor of October Energy Awareness Month

Studies show that buyers pay 10%-31% more for green-certified properties. Help increase the value of your community by making a donation today. *viridiant.org/donate* Supported Virginia Energy Efficiency Council in their desire for a modernday building code that results in higherperforming homes and forward-thinking energy policies. Executive Director KC Bleile, as well as Viridiant board member and EarthCraft homeowner Sylvia Hallock, gave featured testimonials in Virginia Energy Efficiency Council's Building Codes in Virginia video.

Our EarthCraft buildings are 40% more energy efficient on average than their code-built counterparts and they actually cost LESS to build than non-green buildings.

KC BLEILE, Viridiant Executive Director Viridiant.org/building-codes-video

Served on:

- Richmond's Green City Commission
- Virginia Multifamily Energy Efficiency Council
- Home Builders Association of Richmond EarthCraft Builders' Council
- Richmond's Green and Healthy Homes Initiative
- Dominion's EnergyShare Weatherization Advisory Group

Your donation raises your property value

3

FAMILIES SERVED IN 2017





ENERGY SAVINGS

\$1,019,192 TOTAL ANNUAL SAVINGS

SUSTAINABILITY AT THE HISTORIC WILLIAM BYRD

In 2017, William Byrd Senior Apartments, an 11-story high-rise for low-income seniors on Richmond's West Broad Street, got a major makeover. The historic building, that operated as a hotel until the mid-1980s and was converted into apartments in the mid-1990s, is home to 104 low-income seniors who enjoy renovated kitchens, new appliances and windows, and upgraded heating and cooling equipment. For building owner project:HOMES and the construction team, it was no small feat making updates and maintaining historic features while working with Viridiant to certify the project with the EarthCraft Multifamily program. "At one point, we were so far off on the required testing reading, I thought 'there ain't no way this is going to happen'-and it wouldn't have, if we hadn't gotten Viridiant and the air sealing team in," said Bill DeWorken, president of Epoch Properties, Inc., and property manager overseeing the renovation of the William Byrd.

But it did happen. The project:HOMES team installed a high-efficiency tankless gas central water heater; WaterSense faucets, toilets, and showerheads; and a new high-efficiency boiler/ chiller central HVAC system. Air sealing was a major focus in this historic building, including dealing with chases that ran the entire height of the building. Another challenge: the windows. The team installed ENERGY STAR[®] windows with a U-factor of 0.30 and solar heat gain coefficient of 0.20 and focused on air sealing. "It used to be, on a windy day, you could go up to just about any apartment and you could hear the wind whistling, but now that problem is gone," said Tony Thornton, the building's maintenance superintendent for the last 19 years. Thanks to EarthCraft's required diagnostic testing, the team caught and addressed some window installation issues that would have cost them. "We sealed around all of the windows. Without EarthCraft, I would venture to guess that none of that would have been done. If you aren't going to make the windows function the way they should function as far as keeping the cold out and the heat out, you're wasting your money," DeWorken said.

If There's an unbelievably good feeling of accomplishment.

BILL DEWORKEN, Managing Agent

And speaking of saving money, project:HOMES saved over \$16,000 on utility bills in 2017 resulting from a 20% drop in gas bills, a 20% drop in electric bills, and a 45% drop in water bills since the renovation and efficiency certification.* This highlights that the use of EarthCraft certification can lessen the built community's impact on our environment while also helping the bottom line.

"There's an unbelievably good feeling of accomplishment," said DeWorken. "The building looks 100% better than it did before. It functions better. It's nicer for the residents." And for Bill, Tony, and their team, the residents come first. As Tony expressed, "They are part of my family, so that's why I get up every day and come to work."

*Comparing 2015 to 2017 as 2016 had partial occupancy.



IT'S NOT SO HARD BEING GREEN

That's what Viridiant set out to prove through its 2018 Three-Day Celebration of Sustainability, honoring Earth Day. The celebration kicked off Thursday, April 19, 2018, with an awards ceremony honoring leaders in sustainable building practices. On Friday, Viridiant held its inaugural RVA Sustainable Homes Bus Tour where the public saw firsthand examples of energy-efficient, sustainable single-family and multifamily homes in Richmond. Finally, the celebration wrapped with the environmentally friendly, low-impact Richmond Earth Day 5K Race Without a Trace on Saturday.

The inaugural bus tour made stops at a multifamily apartment building for lowincome seniors, a high-end custom home with a 5.6 kW ground-mounted tracking solar array, and a Richmond Metropolitan Habitat for Humanity home in the Maymont neighborhood. In 2017, Viridiant certified 24 Habitat homes across the state, 8 of which were built by Richmond Metro Habitat. The benefits of green construction are especially apparent in affordable housing. That's why Habitat for Humanity affiliates and other non-profit community development groups partner with Viridiant, Solid, energy efficient construction saves on repairs and utilities while keeping indoor temperatures comfortable, mitigating humidity and mold. For families fighting their way out of poverty, these homes represent a major step toward their American dream.

I didn't realize that these improvements can be made with very little, if any, investment and that investment comes back quickly.

BUS TOUR ATTENDEE

"I didn't realize that these improvements can be made with very little, if any, investment and that investment comes back quickly," one bus tour attendee was excited to find.

For the single mom and her three kids, moving into this Habitat for Humanity home will not only make a huge difference on their bottom line, but more importantly on their health and well-being. The youngest daughter, who suffers from asthma, can expect to feel much better when she's breathing the clean, healthy air in her new EarthCraft home.









A SUN-FILLED RETIREMENT

John Wray, Jr., and Cathy Rolfe knew what they wanted when they designed their retirement home. Large windows, no gutters, minimal maintenance. They also understood the value of energy efficient design and construction and brought in Bain-Waring Builders, long-time EarthCraft builder, to ensure they would have a high-performing home. But John and Cathy wanted to do something a little different—they wanted to install a 5.6 kW ground-mounted tracking solar array to offset their energy costs.

"We thoroughly enjoy our energy efficient home and people's reaction when we tell them our electric bill is only \$7.70 a month," said John.

This home has an impressive HERS index of 26, indicating that it's 74% more efficient than a house built to code. Overall duct leakage is



less than 3% to the outside and less than 5% total. Compare this to an average home that is losing 30-40% of the air that travels through its ducts* and you'll realize the impact of well-designed and well-sealed duct systems.

As an EarthCraft-certified house, this home has significantly lower bills than a house built to code and the solar panels add even more savings. By starting with a home that was built tight and well-insulated, the home's solar array produces enough energy to cover 100% of the electric bill, so the homeowners only pay the monthly net metering charge of \$7.70. The investment in renewable energy saves the homeowners \$82 per month and \$988 annually (based on 2017 Dominion rates).

*U.S. Department of Energy

STUDY FINDS IT DOESN'T COST MORE TO BUILD GREEN

The Virginia Center for Housing Research and Housing Virginia recently released a companion study to their 2015 research on energy efficiency in Low-Income Housing Tax Credit (LIHTC) Properties. This new study, released in August 2017, compares green and non-green construction costs in existing buildings and quantifies the impact of resident education on utility savings.

The study, which extends year-long utility analysis to three years, finds that there are only upsides to green building certification with the EarthCraft Multifamily program. It demonstrated that EarthCraft-certified LIHTC units are 55% more energy efficient than the national average and maintain this performance over time. Between the first and third years of the study, annual resident energy savings actually grew by 12%. And these savings aren't a result of highcost building and certification practices the study suggests that more expensive buildings do not necessarily result in greater utility savings. *The most surprising finding: data indicates a lower average total cost for green developments.*

"The use of green building design, materials, and technology in affordable rental housing has a triple bottom line. Residents achieve savings that contribute to improved quality of life, building owners and managers realize financial benefits in operating costs, and less demand for energy by the property reduces environmental impacts," said Bob Adams, executive director of Housing Virginia.

To learn more, visit:viridiant.org/EE-Cost-Study-2017.

"The use of green building design, materials and technology in affordable rental housing has a triple bottom line.

BOB ADAMS, executive director of Housing Virginia



Green-certified buildings have been shown to reduce energy consumption by 45%.¹ Help us spread more savings and preserve valuable resources by making a donation today. *viridiant.org/donate*

Your donation shrinks bills, and carbon footprints



EarthCraft Multifamily Projects Certified in 2017 PROJECT NAME DEVELOPER LOCATION 801 Main Street Landbridge Development Newport News, VA Baker II Apartments R.A. Lawson Corporation Virginia Beach, VA Franklin, VA Berkley Court Franklin Redevelopment and Housing Authority **Brennan Pointe** The Woda Group, Inc. Newport News, VA Broad Creek Phase V The Community Builders, Inc. Norfolk, VA **Highland Park** Community Preservation and Development Richmond, VA **Senior Apartments** Corporation **Carlton Views I** Fountainhead Development Charlottesville, VA **Cavalier Farms** Petersburg, VA Humanities Foundation **Clairmont Apartments Phase I** The Franklin Johnston Group Norfolk, VA Norfolk, VA **Clairmont Apartments Phase II** The Franklin Johnston Group **Country Estates** GEM Management, Inc. Farmville, VA **Country Green Apartments** T.M. Associates, Inc. South Boston, VA **Creekside Manor** Mark-Dana Corporation Richmond, VA Galax, VA Harmony House GEM Management, Inc. Patterson Crossing Hampton Redevelopment & Housing Authority Hampton, VA Wesley Housing Development Corporation Pierce Queen Arlington, VA Dublin, VA Plaza Apartments GEM Management, Inc. Pretlow/Old Towne Franklin Redevelopment and Housing Authority Franklin, VA **Residences** at Stratford Capital Fairfax, VA Government Center **Robinson Park** GEM Management, Inc. Harrisonburg, VA Southview Apartments Lawler Wood Housing Partners Marion, VA Sunshine Village Homes for America Pocomoke, MD The Banks at Berkley The Woda Group, Inc. Norfolk, VA The Village at Rockbridge Mark-Dana Corporation Lexington, VA Tranquility at the Lakes **Community Housing Partners** Virginia Beach, VA Village Estates GEM Management, Inc. Victoria, VA Warrenton Manor Apartments T.M. Associates, Inc. Warrenton, VA Wexford Manor A Wesley Housing Development Corporation Falls Church, VA William Byrd Apartments project:HOMES Richmond, VA Windemere Apartments T.M. Associates, Inc. Lexington, VA

Your donation helps families live better and longer

Families living in energy-efficient, sustainable homes experience increased comfort, improved health, and lower utility bills. Help us serve more families by making a donation today. viridiant.org/donate

Single Family Building Partners in 2017

| YEARS WITH | BUILDER | YEARS WITH EARTHCRAFT | BUILDER |
|--------------------|--|--------------------------|--|
| Over 10 | Albemarle Housing Improvement Program; | Under 5 | Dan Guinn Homes; Gloucester, VA |
| | Charlottesville, VA | Under 5 | David Frank Builders; Roanoke, VA |
| Over 10 | Associated Contracting Services, Inc.; | Under 5 | ElderHomes Corporation; Richmond, VA |
| Over 10 | Portsmouth, VA Bain-Waring; Richmond, VA | Under 5 | EnviroHomeDesign; Arlington, VA |
| Over 10 Over 10 | | Under 5 | Erik Homes; Virginia Beach, VA |
| Over 10 Over 10 | Colonial Homecrafters LTD; Richmond, VA Commonwealth Properties; Richmond, VA | Under 5 | European Homes of Albemarle; |
| Over 10 | Danville-Pittsylvania County Habitat for | | Charlottesville, VA |
| Over to | Humanity; Danville, VA | Under 5 | Evergreen Contracting Corporation; Toano, VA |
| Over 10 | Dominion Custom Homes; Charlottesville, VA | Under 5 | Evergreen Homecrafters LLC; Midlothian, VA |
| Over 10 | Farmville Area Habitat for Humanity, Inc.; | Under 5 | Evergreene Homes, LLC; Chantilly, VA |
| 0 | Farmville, VA | Under 5 Under 5 | Fauquier Habitat for Humanity; Warrenton, VA Fluvanna Habitat for Humanity; Palmyra, VA |
| Over 10 | Green Valley Builders, Inc.; Blacksburg, VA | Under 5 | Greater Fredericksburg Habitat for |
| Over 10 | Habitat for Humanity of Greater Charlottesville; Charlottesville, VA | onder 5 | Humanity; Fredericksburg, VA |
| Over 10 | J. Hall Homes, Inc.; Spotsylvania, VA | Under 5 | Green Mountain Construction, LLC; |
| Over 10 | Kingma Developers, Inc.; Charlottesville, VA | | Charlottesville, VA |
| Over 10 | Long Meadows, Inc.; Lynchburg, VA | Under 5 | Habitat for Humanity of Culpeper County; Culpeper, VA |
| Over 10 | SAS Builders, Inc.; Blacksburg, VA | Under 5 | Habitat for Humanity of Northern Virginia; |
| Over 10 | Shelter Alternatives, Inc.; Blacksburg, VA | | Arlington, VA |
| Over 10 | The Willard Companies; Hardy, VA | Under 5 | Habitat for Humanity of South Hampton Roads; Norfolk, VA |
| Over 10 | Wayne Harbin Builder, Inc.; Williamsburg, VA | Under 5 | Habitat for Humanity Peninsula and Greater |
| Over 5 | A M Yoder & Co., Inc.; Harrisonburg, VA | ender e | Williamsburg; Newport News, VA |
| Over 5 | Bench Mark Builders; Roanoke, VA | Under 5 | Habitat for Humanity Virginia; |
| Over 5 Over 5 | Canterbury Enterprises, LLC; Chester, VA Craig Builders; Charlottesville, VA | Under 5 | Charlottesville, VA |
| Over 5 | Cumberland Custom Homes; Warrenton, VA | Under 5 Under 5 | Hollyport Ventures, LLC; Henrico, VA HOM, Inc.; Powhatan, VA |
| Over 5 | Golden Rule Builders, Inc.; Catlett, VA | Under 5 | Ideal Construction & Remodeling; Arlington, VA |
| Over 5 | Habitat for Humanity in the Roanoke Valley; | Under 5 | J.M. Sykes Inc.; Virginia Beach, VA |
| | Roanoke, VA | Under 5 | Lancaster-Northumberland Habitat for |
| Over 5 | Habitat for Humanity of Washington, D.C.; Washington, D.C. | Under 5 | Humanity; Kilmarnock, VA LR Hill Custom Builders, Inc.; Virginia Beach, VA |
| Over 5 | Habitat for Humanity of Winchester- | Under 5 | Luke Construction; Virginia Beach, VA |
| Over 5 | Frederick County; Winchester, VA MaxMark Homes, LLC; Lexington, VA | Under 5 | MDA Homes LLC; Chesterfield, VA |
| Over 5 | Mid-Atlantic Custom Builders; Norfolk, VA | Under 5 | Norman Company; Mechanicsville, VA |
| Over 5 | PD&M, Inc.; Moneta, VA | Under 5 | Northfield Construction & Development; |
| Over 5 | Peter Johnson Builders, LLC; Charlottesville, VA | | Washington, D.C. |
| Over 5 | Ryan Homes; Williamsburg, VA | Under 5 | Old Dominion Innovations; Ashland, VA |
| Over 5 | Southern Development Homes; | Under 5 Under 5 | Pathways-VA, Inc.; Petersburg, VA |
| | Charlottesville, VA | Under 5 | project:HOMES; Richmond, VA Purser Design Build LLC; Hertford, NC |
| Over 5 | Southside Community Development & Housing Corporation; Richmond, VA | Under 5 | R.E. Collier, IncBuilder; North Chesterfield, VA |
| Over 5 | Stonehaus Construction, LLC; Charlottesville, VA | Under 5 | Rhoads Restoration; Hamilton, VA |
| Over 5 | Sustainable Solutions of Virginia, Inc.; | Under 5 | Richmond Metropolitan Habitat for |
| | Harrisonburg, VA | | Humanity; Richmond, VA |
| Over 5 | The Carpentry & Painting Experts; Richmond, VA | Under 5 | SAFECO Inc., Norfolk, VA |
| Over 5 | Tuckahoe Creek Construction, Inc.; | Under 5 Under 5 | Shalom Homes; Petersburg, VA Stateson Homes; Blacksburg, VA |
| Over 5 | Richmond, VA Windjammer Construction, Inc.; Afton, VA | Under 5 | Staunton-Augusta-Waynesboro Habitat |
| Under 5 | Artisan Construction; Charlottesville, VA | Under 5 | for Humanity; Staunton, VA |
| Under 5 | Authentic Plans & Construction; Virginia Beach, VA | | Stony Point Design/Build, LLC; Charlottesville, VA |
| Under 5 | Benchmark Building Corporation; | Under 5 | The Maple Ridge Group LLC; Ivy, VA |
| | Virginia Beach, VA | Under 5 Under 5 | Theta Homes, LLC; Midlothian, VA Timber Ridge Craftsmen, Inc.; Moneta, VA |
| Under 5 | Bremen Builders; Alexandria, VA | Under 5 | US2BG Contracting, LLC; Glen Allen, VA |
| Under 5 | Chip Hudnall Custom Building, Inc.; Wicomico Church, VA | Under 5 | Virginia Enterprise, Newport News, VA |
| Under 5 | Colony Builders; Afton, VA | Under 5 | Wall Construction, LLC; Madison Heights, VA |
| Under 5 | Community Housing Partners; Christiansburg, VA | Under 5 | Wendell W. Gibson, Inc.; Charlottesville, VA |
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| NTHCRAFT | BUILDER Dan Guinn Homes; Gloucester, VA | |
| nder 5 | David Frank Builders; Roanoke, VA | |
| nder 5 | ElderHomes Corporation; Richmond, VA | |
| nder 5 | EnviroHomeDesign; Arlington, VA | |
| nder 5 | | |
| nder 5 | Erik Homes; Virginia Beach, VA | |
| nder 5 | European Homes of Albemarle; Charlottesville, VA | |
| nder 5 | Evergreen Contracting Corporation; Toano, VA | |
| nder 5 | Evergreen Homecrafters LLC; Midlothian, VA | |
| nder 5 | Evergreene Homes, LLC; Chantilly, VA | |
| nder 5 | Fauquier Habitat for Humanity; Warrenton, VA | |
| nder 5 | Fluvanna Habitat for Humanity; Palmyra, VA | |
| nder 5 | Greater Fredericksburg Habitat for Humanity; Fredericksburg, VA | |
| nder 5 | Green Mountain Construction, LLC; Charlottesville, VA | |
| nder 5 | Habitat for Humanity of Culpeper County; Culpeper, VA | |
| nder 5 | Habitat for Humanity of Northern Virginia; Arlington, VA | |
| nder 5 | Habitat for Humanity of South Hampton Roads; Norfolk, VA | |
| nder 5 | Habitat for Humanity Peninsula and Greater Williamsburg; Newport News, VA | |
| nder 5 | Habitat for Humanity Virginia; Charlottesville, VA | |
| nder 5 | Hollyport Ventures, LLC; Henrico, VA | |
| nder 5 | HOM, Inc.; Powhatan, VA | |
| nder 5 | Ideal Construction & Remodeling; Arlington, VA | |
| nder 5 | J.M. Sykes Inc.; Virginia Beach, VA | |
| nder 5 | Lancaster-Northumberland Habitat for Humanity; Kilmarnock, VA | |
| nder 5 | LR Hill Custom Builders, Inc.; Virginia Beach, VA | |
| nder 5 | Luke Construction; Virginia Beach, VA | |
| nder 5 | MDA Homes LLC; Chesterfield, VA | |
| nder 5 | Norman Company; Mechanicsville, VA | |
| nder 5 | Northfield Construction & Development; Washington, D.C. | |
| nder 5 | Old Dominion Innovations; Ashland, VA | |
| nder 5 | Pathways-VA, Inc.; Petersburg, VA | |
| nder 5 | project:HOMES; Richmond, VA | |
| nder 5 | Purser Design Build LLC; Hertford, NC | |
| nder 5 | R.E. Collier, IncBuilder; North Chesterfield, VA | |
| nder 5 | Rhoads Restoration; Hamilton, VA | |
| nder 5 | Richmond Metropolitan Habitat for Humanity; Richmond, VA | |
| nder 5 | SAFECO Inc., Norfolk, VA | |
| nder 5 | Shalom Homes; Petersburg, VA | |
| nder 5 | Stateson Homes; Blacksburg, VA | |
| nder 5 | Staunton-Augusta-Waynesboro Habitat for Humanity; Staunton, VA | |
| nder 5 | Stony Point Design/Build, LLC; Charlottesville, VA | |
| nder 5 | The Maple Ridge Group LLC; Ivy, VA | |
| nder 5 | Theta Homes, LLC; Midlothian, VA | |
| nder 5 | Timber Ridge Craftsmen, Inc.; Moneta, VA | |
| nder 5 | US2BG Contracting, LLC; Glen Allen, VA | |
| nder 5 | Virginia Enterprise, Newport News, VA | |
| nder 5 | Wall Construction, LLC; Madison Heights, VA | |
| ndor E | Wandall W. Cibson, Inc.: Charlettosville, MA | |

BOARD

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Elizabeth Seward Virginia Housing Development Authority

Karen Wilds Newport News Redevelopment & Housing Authority

*denotes new members in 2018

2017 STATEMENT OF ACTIVITIES

| SUPPORT & REVENUE | |
|---|-------------|
| Program Services | \$1,329,491 |
| Contributions | \$9,885 |
| Sponsors | \$32,375 |
| Events | \$60,583 |
| Other Income | \$68,284 |
| Realized Loss on Investments | (\$6,579) |
| Unrealized Gain on Investments | \$27,314 |
| Interest Income | \$38,676 |
| Net Assets Released from Restriction | \$1,560,029 |

EXPENSES



DONORS AND SPONSORS

A sincere thank you to all of our supporters

Chris Conway

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Development Corporation

Virginia Housing Alliance

SB Cox

Sigora Solar Sunflower Studio

Dominion Due Diligence* Huber Zip System Panasonic Renew Aire/The Joyce Agency* Ultra-Aire WaterFurnace* Virginia Department of Housing and Community Development* Community Housing Partners Dominion Energy **Dooley & Vicars** Ferguson Good Foods Grocery Habitat for Humanity Virginia Hollyport Ventures Macy's

YOUR SUPPORT MATTERS

Viridiant, a 501(c)(3) non-profit, prides itself on offering superior quality, affordable programs that can suit the needs of any builder or developer who shows a commitment to high-performance homebuilding. We strive to remove any financial barriers to green building by delivering our programs at a fraction of the cost of similar programs.

With your support, we can touch more buildings, making a significant impact not only on the region's energy use but also on the lives of the residents who will enjoy comfortable, healthy, and affordable homes.

Donate today at viridiant.org/donate



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